

FOR-PROFIT RESEARCH & CONSULTING FIRMS



Fast pace, and generally funded via billable hours.

P A C E O F W O R K

Questions and ideas are commonly specified by customer; methods can be flexible but generally within customer resources and needs.



Data/research analyst, data scientist, associate, program analyst, program manager, consultant, specialist.

R O L E / P O S I T I O N S

Professionals tend to be generalists or specialize in methodologies; however, more often in this industry space than other spaces, individuals can work as subject matter experts (SME).

S M E V M E T H O D O L O G I S T

A U T O N O M Y O F I D E A S

Compensation ranges but generally starts significantly higher than other industries -- nearly everything is negotiable. People tend to work a lot in this sector, save money, and then move to other sectors for slower pace.

S A L A R Y & B E N E F I T S

Clients and customers, funders, practitioners, and industry leaders.



A U D I E N C E

The Moss Group, Booz Allen Hamilton, Deloitte, PWC, Accenture, Gartner, McKinsey and Company, Bain & Company, HIS Markit, Forrester Research, and Professional Associations: Police Executive Research Forum (PERF), American Correctional Association (ACA), and American Probation Parole Association (APPA).

E X A M P L E C O M P A N I E S