# FOR-PROFIT RESEARCH & CONSULTING FIRMS



Fast pace, and generally funded via billable hours. PACEOFWORK

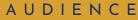
Questions and ideas are commonly specified by customer; methods can be flexible but generally within customer resources and needs.

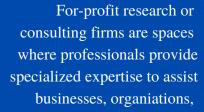
# AUTONOMY OF IDEAS

Compensation ranges but generally starts significantly higher than other industries -- nearly everything is negotiable. People tend to work a lot in this sector, save money, and then move to other sectors for slower pace.

## SALARY & BENEFITS

Clients and customers, funders, practitioners, and industry leaders.





or clients to make data-driven decisions and solve complex problems. These firms generate revenue by offering research-driven insights, in-depth analyses, strategic advice, and innovative solutions to meet clients' needs and contribute to industries' growth.

DEFINITION

Data/research analyst, data scientist, associate, program analyst, program manager, consultant, specialist.

# ROLE/POSITIONS

Professionals tend to be generalists or specialize in methodologies; however, more often in this industry space than other spaces, individuals can work as subject matter experts (SME).

### SME V METHODOLOGIST

The Moss Group, Booz Allen Hamilton, Deloitte, PWC, Accenture, Gartner, McKinsey and Company, Bain & Company, HIS Markit, Forrester Research, and Professional Associations: Police Executive Research Forum (PERF), American Correctional Association (ACA), and American Probation Parole Association (APPA).

EXAMPLE COMPANIES

